



2018/19 ESTIMATES

CORPORATE SERVICES

**2018_19 GROWTH & SAVINGS
CORPORATE SERVICES**

| GROWTH | | |
|---|---|---------------------------------------|
| Service | Description | 2018-19 Budget Change (£000's) |
| ICT | Software licenses | 95 |
| Commercial | Investment in the Commercial Team to generate income and contract management savings listed below | 215 |
| Growth Total | | 310 |
| COMMERCIAL SERVICES | | |
| Civic Accommodation | LBHF leases 145-155 King Street under a commercial lease in which the rent is due to be reviewed. The growth provides for the worst case result of a an increased rent arising from the review process. | 280 |
| Growth Commercial Total | | 280 |
| Total Growth | | 590 |
| SAVINGS | | |
| Service | Description | 2018-19 Budget Change (£000's) |
| Procurement & Information Technology Strategy | Information Technology - New contract arrangements | (1,100) |
| Electoral Services | Electoral Registration - Reduced print and back office costs by enabling canvassers to use tablets to register people at point of contact | (5) |
| Human Resources | Human Resources Core Team - reduce costs including transactional work | (20) |
| Delivery and Value | Reduction in spend on councillors | (50) |
| Delivery and Value | Governance and Scrutiny - reduction in staffing in Governance & Scrutiny, Innovation & Change Management and Community Investment teams | (150) |
| Delivery and Value | Leaders Office - reduction in staffing | (50) |
| Delivery and Value | Leaders Office - reduction in supplies and services budget | (5) |
| H&F Direct | Improved performance management - Revenues and Benefits | (158) |
| H&F Direct | Call Centre Improvements including Robotic Process Automation | (237) |
| H&F Direct | Reduction in spend on management | (46) |
| H&F Direct | Other Initiatives | (40) |
| H&F Direct | Reduction in Postage & Printing | (30) |
| Legal services | Review of fees and charges ensuring full cost recovery | (50) |
| Human Resources | Human Resources - reduction in staffing costs | (100) |
| Human Resources | Recharge to pension fund - increase budget to match current recharge levels | (74) |
| Finance | Recharge to pension fund - increase budget to match current recharge levels | (15) |
| Finance | Finance trainee scheme - change scheme to also include finance apprentices from the local area | (10) |
| Commercial | Business Intelligence - Freedom Pass Reviews | (160) |
| Savings Total | | (2,360) |
| TRANSFORMATIONAL SAVINGS | | |
| Commercial | Savings from better contract management | (1,000) |
| Commercial | Business Intelligence - commercial income | (1,249) |
| Commercial | Ethical Debt Joint Venture | (600) |
| Commercial | Agency contract management | (200) |
| Cross Cutting | Contact Channel Improvements | (150) |
| Total Transformation Savings | | (3,199) |
| COMMERCIAL SERVICES | | |
| Facilities Management | Review energy contract | (60) |
| Facilities Management | Review Total Facilities Management client side arrangements - increase number of apprentices | (20) |
| Facilities Management | Maximise commercial rent income | (180) |
| Facilities Management | Review Total Facilities Management client side arrangements | (22) |
| Facilities Management | Review water supply contract | (20) |
| Facilities Management | Contractual reductions in the Total Facilities Management contract | (75) |
| Facilities Management | Review the Total Facilities Management contract - variations resulting from disposed buildings | (53) |
| Waste Management | End bi-borough working for senior waste and enforcement managers | (5) |
| Waste Contract | Review the waste collection contract | (159) |
| Total Commercial Savings | | (594) |
| Total Savings | | (6,053) |

CORPORATE SERVICES CHANGE BETWEEN YEARS

| Service Area Analysis | 2017/18 Estimates £000 | Inflation £000 | Redirected Resources £000 | Efficiencies £000 | Growth £000 | Other Adjustments £000 | 2018/19 Estimates £000 |
|-----------------------------------|------------------------------|-------------------|---------------------------------|----------------------|----------------|------------------------------|------------------------------|
| Delivery & Value | 1,066 | 0 | 54 | (255) | 0 | (879) | (15) |
| Executive Services | 274 | 0 | 0 | 0 | 0 | (36) | 239 |
| Finance | 886 | 0 | 25 | (25) | 0 | (857) | 29 |
| H&F Direct | 15,137 | 24 | 0 | (821) | 0 | 112 | 14,452 |
| Corporate Human Resources | 1,613 | 0 | (570) | (399) | 0 | (617) | 27 |
| IT Services | (1,404) | 318 | 0 | (1,100) | 95 | 2,324 | 232 |
| Legal And Democratic Services | (799) | 0 | 0 | (50) | 0 | (4) | (853) |
| Commercial & Procurement | 9,223 | 333 | (500) | (3,443) | 495 | 1,176 | 7,285 |
| Innovation & Change Management | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 25,995 | 675 | (992) | (6,093) | 590 | 1,219 | 21,395 |

**CORPORATE SERVICES
SUMMARY**

SUBJECTIVE ANALYSIS OF ESTIMATES

Expenditure

| | 2017/18 Estimates £000 | Inflation £000 | Redirected Resources £000 | Efficiencies £000 | Growth £000 | Other Variations £000 | 2018/19 Estimates £000 |
|-------------------------------|---------------------------------------|---------------------------|--|------------------------------|------------------------|--------------------------------------|---------------------------------------|
| Employee Expenses | 23,891 | 0 | 25 | (820) | 215 | 187 | 23,498 |
| Premises Related Expenditure | 2,858 | 0 | 0 | (50) | 280 | 111 | 3,199 |
| Transport Related Expenditure | 125 | 0 | 0 | (1) | 0 | (7) | 118 |
| Supplies and Services | 12,156 | 203 | (5) | (195) | 0 | 1,347 | 13,505 |
| Third Party Payments | 30,154 | 480 | 0 | (1,430) | 95 | 397 | 29,696 |
| Transfer Payments | 2,272 | 0 | 0 | (50) | 0 | 1,211 | 3,434 |
| Support Service Charges | (5,130) | 0 | 0 | 0 | 0 | (44) | (5,174) |
| Capital Charges | 1,492 | 0 | 0 | 0 | 0 | (119) | 1,373 |

GROSS EXPENDITURE

| | | | | | | | |
|--|---------------|------------|-----------|----------------|------------|--------------|---------------|
| | 67,818 | 682 | 20 | (2,545) | 590 | 3,082 | 69,648 |
|--|---------------|------------|-----------|----------------|------------|--------------|---------------|

Support Service Recharge Income

| | | | | | | | |
|--|-----------------|----------|----------|-------------|----------|----------------|-----------------|
| | (32,369) | 0 | 0 | (50) | 0 | (1,367) | (33,786) |
|--|-----------------|----------|----------|-------------|----------|----------------|-----------------|

Income

| | | | | | | | |
|--------------------------------------|---------|-----|---------|---------|---|-------|----------|
| Internal Trading Income | (2,364) | 0 | 0 | 0 | 0 | 173 | (2,192) |
| Government Grants | (594) | 0 | 0 | 0 | 0 | (61) | (655) |
| Other Reimbursements & Contributions | (713) | 0 | 0 | (274) | 0 | (438) | (1,425) |
| Customer & Client Receipts | (5,754) | (7) | (1,012) | (3,224) | 0 | (200) | (10,196) |
| Interest & Other | (30) | 0 | 0 | 0 | 0 | 30 | 0 |
| Use of Balances & Reserves | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

GROSS INCOME

| | | | | | | | |
|--|----------------|------------|----------------|----------------|----------|--------------|-----------------|
| | (9,455) | (7) | (1,012) | (3,498) | 0 | (496) | (14,467) |
|--|----------------|------------|----------------|----------------|----------|--------------|-----------------|

NET EXPENDITURE

| | | | | | | | |
|--|---------------|------------|--------------|----------------|------------|--------------|---------------|
| | 25,995 | 675 | (992) | (6,093) | 590 | 1,219 | 21,395 |
|--|---------------|------------|--------------|----------------|------------|--------------|---------------|